# THE ECONOMIC CONTRIBUTIONS OF IDAHO'S SKI INDUSTRY 2023/24





# ISAA's 19 member resorts are present in 16\* of Idaho's 44 counties.

\*Includes Grand Targhee

## **Employment:**

7,653

year-round equivalent jobs

Most ID operators have a long history, 50+ years.

### **Skier Visits:**

#### **Exceeded 2 million visits**

4<sup>th</sup> year running, 10<sup>th</sup> in the US for skier visits. Market share has risen in both Western states and overall US.

### **Skier Spending:**

\$402 million for Winter

(About 1/2 of which made outside of resorts)

\$66 million for Summer

# Total Economic Output:

\$1 Billion

8% of Idaho's travel economy 0.4% of total GDP. Up 74% from 20/21.

# Taxable Lodging Sales:

#### Have more than 2x

Since 2016/17 in each of the leading 5 ski counties. (Blaine, Valley, Bonner, Teton & Shoshone)



### **Idaho Skier Stats/Profile:**

57.4% ID residents visitors

42.6% out of state/foreign visitors WA, CA, MT, UT and OR are top 5 out of state markets, generating 25% of total visits.



#### **Designated Market Area**

Boise   ID, OR	32.7%
Spokane   ID, MT, OR, WA	16.4%
Idaho Falls - Pocatello   ID, WY	9.4%
Twin Falls   ID	5.9%
Seattle - Tacoma   WA	5.3%
Los Angeles   CA	2.4%
Salt Lake City   ID, NV, UT, WY	2.4%
San Francisco - Oakland - San Jose   CA	1.6%
New York   CT, NJ, NY, PA	1.5%
Portland   OR, WA	1.5%
Missoula   MT	1.2%
Yakima - Pasco - Richland - Kennewick   OR, WA	1.1%
Denver   CO, NE, WY	1.0%
Butte - Bozeman   MT	0.8%
Chicago   IL, IN	0.8%
All Others	15.9%

### **Average Age:**

**3-generation activity** 

Winter visitors have a broad age distribution

### **Comparatively affluent**

62% household incomes of \$100,000+.



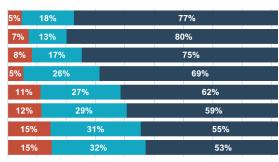
Season pass **58%**Day ticket **35%**Other **7%** 

### Satisfaction Ratings

■ % 1 - 6 ■ % 7 & 8 ■ % 9 & 10

Overall Employee Service 5% 18%

Overall Lesson Experience
Overall Rental Experience
Overall Visit Satisfaction
Overall Skiing/Boarding Experience
Quality of Grooming
Overall Value for Price Paid
Overall Food & Beverage



Daytrippers 61% Overnight 39%

Average satisfaction rate is high at 8.2-9.1 out of 10.